

THE SISEL INSIDER'S UPDATE & RESOURCE NEWSLETTER • July 2020

Sisel Sets You Free N etworking marketing isn't for everyone. Being your own boss takes discipline, dedication, and ambition. As a Sisel distributor, you can enjoy freedom and opportunity that you won't find anywhere olso Togethor in this mission

else. Together, in this mission of health and prosperity, we can better our lives and the lives of others. **Here are five ways Sisel sets you free.**

Freedom to pursue a healthy lifestyle

Sisel seeks to explore natural solutions for health and wellness to help people better their lives. Along with healthy diet and exercise, Sisel supplements can help you stay on top of your game. And no matter what that game is, we want you to win. So, choose a healthy path and walk it free.

Freedom to earn added income

Sisel allows you the freedom of starting a business from home with a minimal investment, no brick and mortar location, no inventory, and no employees. You share the products you already use and love by using the many tools Sisel provides and you get paid. Sisel is that rare opportunity that rewards you proportionately to the effort you make. The more you share, the more your potential income will be. The freedom of added income might mean a lifestyle change. Maybe now you can afford piano lessons for your kids or other extracurricular activities. You'll be on your way to living life on your own terms.

Freedom from toxins and harsh chemicals

Along with healthy lifestyle choices, Sisel frees you and your family from the harmful chemicals and toxins found in so many products today. Having a Sisel Safe® home gives you the freedom of peace of mind that you and your loved ones won't risk being exposed to things that might

otherwise have a negative impact on their health. Our commitment to you is to follow the Mower Mission - to only produce products that are guaranteed to be safe, effective, and good for the planet. The Mowers felt so strongly about this mission that when they founded Sisel, they made sure that they would own and control the manufacturing process to be free from the dictates and questionable practices of many third-party manufacturers.



Sisel Sets You Free (Continued)



Freedom to have fun and form meaningful relationships

Most people work their Sisel business part time. The last thing they want to do after working their day job is to do more work, which is why Sisel strives to make this journey with you as fun as possible. Sisel aims to create a culture that embraces change and encourages innovation, strives to inform, enlighten, uplift, elevate, motivate, excite and inspire the human spirit. Sisel gives you the opportunity to meet new people and interact with like-minded individuals who want to change not only their lives, but the lives of those around them. We celebrate success together and work with some of the best in the industry.



July Wealth Builder Promotion

One of your favorite promotions is back, and only for July. Here's how it works: get \$100 of product credit when you personally purchase 300PV (or more) and personally sponsor a wealth builder in the month of July. You will also receive \$50 of product credit for each additional personally sponsored wealth builder during month of July.

Use this opportunity to grow your business with more committed people and get free product along the way! As you help people to join your team, you'll want to give them every opportunity to succeed.

Depending on which pack your recruits choose, they can get a variety of Sisel products at an exclusive discounted price. We've specially created packs for health, beauty and fitness-lovers alike. Start building your wealth and help others do the same!

Freedom to feel appreciated

Everyone wants to be recognized and rewarded for all they do. Sadly, traditional employment doesn't always allow us to feel appreciated for our efforts. That simply isn't the case with Sisel. Without you we would not exist. We appreciate all that you do and that's why we are waiting in the wings to recognize all the hard work you put in. We are always working on new and exciting ways make you feel appreciated and proud of what you do. Let's celebrate your success together!



Disclaimers: The product credit voucher does NOT have any PV/CV. Distributors will pay tax and shipping and must call Sisel customer service after they meet the requirements of the promotion to claim their product voucher. If a distributor fails to call, they lose their voucher. All recruits must enroll in July.



advice.

overwhelmed.

likely non-compliant.

Dan: Indeed, Sisel's products are not drugs. Making any claim about them would be impossible if not for the DSHEA Act passed in 1994. The Dietary Supplement Health and Education Act (DSHEA) was a big win for the supplement industry. This federal law allows us to make claims about products without requiring the federal scrutiny a drug has to go through before being approved by the FDA. We still can't claim our





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ou work hard to build your business. This endeavor requires time, money, and effort. And because your success matters most at Sisel, we want to make sure your business is safe and long-lasting. Unfortunately, it can all be in jeopardy if we don't adhere to the rules set by the FDA, FTC, and other regulatory institutions.

Our Policies and Procedures are in place to help you stay in compliance. Compliance Coaching will provide ongoing training and updates on the regulatory environment, helping you with what you can and can't say/do with your Sisel business. To that end, we recently sat down with our Legal Counsel, Dan Anderson to get some compliance tips and

Brooklyn: Dan, I'm new to Sisel and feel like I'm drinking from a firehose with all this great information about the company and the products. I notice we have this disclaimer box on all our products. Can you tell me more about why it is there?

Dan: Sure. I'm sure you feel like a lot of new Distributors when they first sign up; a little

The disclaimer on every label states: "This product is not intended to diagnose, treat, cure, or prevent any disease." This

statement is required by the FDA to distinguish between products that qualify as drugs and those that don't. Sisel's products are not drugs and have to be discussed as supplements and products that MAY aid a healthy body. Any claim that states a product cures or prevents any type of disease is

Brooklyn: That makes sense since Sisel is not a pharmaceutical company and we don't actually make drugs.

products cure or help with any disease, but we can say they help our body's functionality.

Brooklyn: I see. Sounds like we must be really careful about what we say in person or post on social media. Can you give me an example of an approved claims vs. a non-approved claim?

Dan: An approved claim is generally something that the company has previously said or published - like on Sisel. net or in a brochure or catalog. All claims that Sisel publishes have been reviewed and approved. Making claims like this are the safest way to make sure you aren't putting your business, or Sisel, at risk.

For example:

• "I took product X and my bronchitis went away." This is a drug claim.

• "I took product X as it supports healthy breathing." This is a structure/function claim.

Product X may very well have cured your bronchitis, but by saying so you're telling the listener and the FDA that product X is a drug or treats conditions like a drug, and you have accredited research to back your product. While the difference may seem minor, the FDA takes it very seriously. Making a drug claim about any product can get you and Sisel in trouble with the FDA.

The FDA is aggressively cracking down on companies and individuals who make claims about COVID-19. COVID-19 is a disease and since Sisel's products are not designed to diagnose, treat, cure, or prevent any disease, avoid any kind of claim suggesting that Sisel products can do so.

Brooklyn: How are some other ways I can make sure what I'm saying about our products is compliant?

Dan: Emphasize how these products help maintain the functions of your body or support your body's normal functions. Do they help you stay energized? Recover faster? Feel younger? Remain healthy? These are all structure/function claims because they talk about supporting your regular functions so you can perform more optimally. Again, avoid stating or implying that the product

can cure or prevent specific diseases or ailments.

We get it, our Distributors have amazing experiences with Sisel products and want to share those experiences with the world. We want you to be able to express your passion in a way that is sincere but is also compliant. Ultimately, your experiences are real and unique. We've seen your testimonials and incredible results and want you to share them in a way that is sincere but also compliant with our policies and procedures (which every Distributor agrees to when signing up) and with regulatory entities.

With everything going on in the world, we're all looking for ways to keep ourselves and our families safe. Sisel has great products to support your health and we want everyone to know it, however, it is critical that we speak of them in the appropriate manner.

Instagram Highlights





To be featured by Sisel Corporate, send your photos, tips, and testimonials to marketing@sisel.net.

May Global Distributor Recognition $\star \star \star \star \star$

New 1-Star Masters ★

タケウチ シンイチ/ユミコ クロサワ ショウコ ナカノ サトミ **Esther King** Mary Ann Zook **Melvin Stoltzfus Daniel and Emma Miller** John and Rachel Lapp Sharla Eikelboom Martha Schadle **Rebecca and Johnny Zook Chiemi Waldhoff Dania Dutra David Mefford** Paul N Zook Wendy Flynn **Christian Z and Emma Glick**



New 2-Star Masters ★★

Mary and Benuel Fisher Jeanne Grosso

New 5-Star Masters ***** Steve Farr

Get Your Bling On! Rank Up Now.

Master Builders

Barb Woobine Carenne West Leanne Kuhn オジマ ヨウコ クボ サユリ アサノ ヒロシ イマナリ ユキトシ ヒラガ ユミ ナカムラ ヨシエ カトウ ヒロコ ヒザキ ナミコ

Masters

Chris Kenyon Steven Pearson Maurice Smith ミナミ リエ ヤマモト イクミ コバヤシ ユカリ ハシヅメ ヨシノブ キクチ フクミ シノナガ ナカコ Nancy Fisher Kelton Hendrix Barbie Jane Glick Health Destination Mary S King

Carol Garman Tammy Marocco Juana Morales Mary Zook Cindy Miller Calvin Stoltzfus Wilmer Esh Sally Glick Dennis and Joanna Miller Abram King Steve Houraney 秀朗 石 佑祥 許 Philip W Miller

Mervin Miller

宜芳 蔡 淑華 許 美麗 王 Benjamin B Stoltzfus Elam and Emma Fisher Aaron and Emma Schmuker Jacob and Emma Miller Susan Lapp David and Ada Miller Ben and Mary King Dawn Sadler Ruth Ann Zook Murray Hutton Dr Dana Vallandigham John and Anna Blank 秀貞 王 Jesse and Anna Grace Esh

Lynn Miller Roxana and Willard Beechy Erin Schiller James Tomkowski Marian King Bill Kelz

威知 王 炳輝 江 Maynard Miller

Vicki Hurrell Nikita Korneev Patricia Vöge Csilla Dr. Andrásy カジウラ ユカ カミノ アケミ ヤマナカ チエ タナカ ユキコ タナカ ケイコ タウチ シズヨ イチゲ カズヨ カタオカ アケミ クドウ ヒロコ ヒザキ ツヨシ アマダ ミスズ アカサカ トシコ セキグチレイコ Zoila Margarita Ramos **Malinda Miller** Susan Glick

Vincent Lilly **Ruth Kina Katrin Mueller** Louella Martin Ben and Annie Lapp Linda Stoltzfus Laura L Schlabach Katie Beiler John Heim Marv Yoder **David and Mary Bontrager Kevin Mullett** Christ B Kurtz **David and Arie Smucker Micahel Cox Michael Fletcher Ervin and Alma Hostetler Tobias Byler** Arie Stoltzfus Anita Chupp

Martha and Dennis Miller Lizzie and John Glick **Isaac Fisher** Susan Martin John King Annie King Rabecca King **Dianne Wagman** Joy Roberson Lena Zook Ella Stutzman Dan Pearson Aaron and Mary Esh **Delaine Troyer** Jake and Rebecca Blank **Rosene Eberly** Mary Jane Stoltzfus Annetta Good Abner and Salome Stoltzfus Joe Miller

Danielle Caruso Ezra A Schrock **Kevin Benkie Jacqueline Sparks** Eli Mast Mary Grimes Linda Beiler Deborah Vallandigham Mark Petersheim **Diana Rose** Linda Lapp **Jay Milburn Marlene Yoder** Manny Ida Ruth Glick Shara Angleton **Mahlon Yoder** Sadie Kanagy **Sadie Nisley** Dr Dana Vallandigham Mary Graber

Deana Steicher 明珠 林 Ying-Bin Lin Wen Hua Hsu Rachel Stoltzfus Christ and Linda Yoder Naomi and Amos Jr King Elmer and Malinda Esh Susan Hilty Eli Yoder Andrew and Dorothy Miller Lewis Yoder Kathaleen Cullinane Linda Spencer